

## Management and Advisory Services

EDIN Management and Advisory Services, LLC (EDIN) is a professional services company that provides **general and technology management and consulting solutions**. Our company has deep expertise in mobilizing the right people, processes and technologies to consistently deliver high-quality solutions within budget.

### Differentiators

- **Our people** are led by a chief executive with more than 30 years' experience in various industries. Our CEO has assembled and managed teams of certified experts to deliver exceptional results for top-ranked companies.
- **Our industry-standard processes and methodologies** enable us to efficiently and consistently deliver high-quality results.
- **Our deep and broad technical expertise** encompasses legacy, current and emerging technologies to enable your technical and business solutions.
- **Our relationship management team** partners with clients to understand their problem and implement the optimal strategic mix of People, Process and Technologies to deliver the results you seek.

### Our Capabilities

Our services focus on **integrated solutions** designed to enhance business performance. We help our clients stay ahead of the competition by incorporating industry **best practices**, establishing and maintaining high performance standards, and delivering services in the following areas:

- Audio Visual Installation
- Change Management
- Data Management
- Facilities Management
- Office Administration
- IT Managed Services
- IT Solutioning
- Operations Improvement
- Process Design, Creation and Implementation
- Process Evaluation and Reengineering
- Product Management
- Project, Program and Portfolio Management
- Software and Business Process Verification and Validation
- Strategy Consulting
- Training and Education -- Operations, Management and Technology

### Government Codes and Identification

#### SAM.Gov Identification

9PTN7 -- CAGE Code

JULSYJ25TM67 -- Unique Entity ID

#### NAICS Codes

423430 -- Computer and Computer  
Peripheral Equipment and  
Software Merchant Wholesalers

541511 -- Computer Programming

541512 -- Computer Systems Design

541513 -- Computer Facilities Management

611420 -- Computer Training

541519 -- Other Computer Related Services

541611 -- Administrative and General  
Management Consulting

561110 -- Office Administrative Services

611430 -- Professional and Management  
Training

561720 -- Janitorial Services

238320 -- Painting and Wall Covering

541990 -- Other Professional, Scientific and  
Technical Services

#### Federal Supply Codes

7A20, 7D20, 7E20, 7F20, 7510, 7520, 7530,  
7540

#### Product Supply Codes

B544, B550, DA01, DA10, DB10, DC01, DD01,  
DE01, DF01, DF10, DG10, DH01, M1AA, S201,  
S208, S217, S299, U004, U012, Z1AA, Z1CA,  
Z1CZ, Z1EB, Z1FE, Z1GD, Z1GZ

#### Georgia NIGP Codes

91610, 91757, 91759, 91767, 91768, 91828,  
91829, 91830, 92007, 92018, 92019, 92029,  
92031, 92040, 92047, 92050, 92056, 92091,  
92095, 93921, 95823, 96910, 91802, 91804,  
91806, 91821, 91824, 91828, 91829, 91830,  
91832, 91836, 91861, 91871, 91874, 91875,  
91887, 91888, 91890, 91806



**EDIN MANAGEMENT AND  
ADVISORY SERVICES, LLC**  
ATLANTA, GEORGIA  
[www.edinmanagement.com](http://www.edinmanagement.com)



L. Judy Wilson, Chief Executive Officer  
[judywilson@edinmanagement.com](mailto:judywilson@edinmanagement.com)  
(770)-698-9627



<https://www.linkedin.com/company/edin-management-and-advisory-services/>



<https://www.facebook.com/profile.php?id=61551878007166>

## *Past Performance*

While EDIN is a newer company, the CEO, Liecel Judy Wilson, has deep technical expertise, keen business acumen, commitment to excellence, and a problem-solver mindset that has enabled delivery of exceptional solutions to top regional, national, and international clients across various industries. She has successfully built and managed large, complex teams and delivered excellent results for more than three decades. The companies below are some of the beneficiaries of this excellent service:

### Accenture (~6 years) – Consulting Manager

- Deployed multiple technology solutions valued up to \$25M for a Fortune 100 telecommunications client.
- Led a project management office for a division with 300+ employees.
- Performed strategic analysis to support internal business model change.

### AutoTrader.com (3+ years) – Senior Manager

- Managed a software maintenance and development team of 10.
- Managed a portfolio of more than 100 infrastructure and operations projects.

### The Coca-Cola Company (3 years) – Independent Consultant

- Enabled ~\$4M in custom and packaged technology solutions.
- Replaced mainframe legacy systems.
- Integrated with ERP systems.
- Developed Process Models.

### Ernst & Young (~7 years) – Independent Consultant

- Managed up to 50 people to execute an ~5M cloud transition.
- Managed a \$2M legacy to SaaS transformation.
- Managed business continuity projects in response to social and political changes.

### King & Spalding (4+ years) – Employee

- Provided paralegal and document publishing services.

### SunTrust Bank (~1 year) – Independent Consultant

- Led a \$10M digitization program.

### US Bank (2+ years) – Director

- Managed development and launch of financial software and security technology products.